

Name of the Faculty- Mr. Gaurav Saini
 Discipline - BBA
 Semester - 6th
 Subject and Code - BBA-311: PRINCIPLES OF INSURANCE
 Lesson Plan Duration - 15 weeks (January,2018 to April, 2018)

Week	Theory		Practical	
	Lecture Day	Topic (Including Assignment/ Test)	Practical Day	Topic
1	1st	Insurance-Concept and Introduction	1st	NA
	2nd	Nature	2nd	NA
	3rd	Classification-Life & Non-life	3rd	NA
2	4th	Functions of Insurance	4th	NA
	5th	Importance of insurance	5th	NA
	6th	Evolution of Insurance	6th	NA
3	7th	Principles of Insurance.	7th	NA
	8th	Class Test	8th	NA
	9th	Quiz on Insurance	9th	NA
4	10th	Life Insurance –Concept and meaning	10th	NA
	11th	Public & Pvt. Sector companies in India – their product	11th	NA
	12th	Schemes & Plans	12th	NA
5	13th	LIC Act 1956-An overview	13th	NA
	14th	Revision	14th	NA
	15th	Class Test	15th	NA
6	16th	Case study	16th	NA
	17th	General Insurance – Concept, Types	17th	NA
	18th	Public & Pvt. Sector companies in India – their products	18th	NA
7	19th	Schemes & Plans	19th	NA
	20th	IRDA Act 1999 – Organization, guidelines for life & Non-life insurance	20th	NA
	21st	Revision	21st	NA
8	22nd	Class Test	22nd	NA
	23rd	Case study	23rd	NA
	24th	Distribution channel in Insurance-Introduction	24th	NA
9	25th	Individual Agents-Appointment	25th	NA
	26th	functions	26th	NA
	27th	code of conduct and remuneration	27th	NA
10	28th	Eligibility	28th	NA
	29th	Assignment 1	29th	NA
	30th	Quiz on Insurance	30th	NA
11	31st	code of conduct	31st	NA
	32nd	remuneration of corporate agents and brokers	32nd	NA
	33rd	Revision	33rd	NA
12	34th	Class Test	34th	NA
	35th	Case study	35th	NA
	36th	Life Insurance	36th	NA
13	37th	Documentation in Life insurance contract	37th	NA
	38th	Claims settlement in Life Insurance	38th	NA
	39th	Documentation in General insurance contract	39th	NA
14	40th	Claims settlement in General Insurance.	40th	NA
	41st	Assignment 2	41st	NA
	42nd	Revision	42nd	NA
15	43rd	Class Test	43rd	NA
	44th	Case study	44th	NA
	45th	Old year question papers	45th	NA